

COOPER E. DELO

Product Builder and Founder | AI-Native Marketplace Development | Business Strategy

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EDUCATION

University of North Carolina at Chapel Hill | Kenan-Flagler Business School – Chapel Hill, NC May 2028
Bachelor of Science in Business Administration | Bachelor of Arts in Computer Science (Second Major)
• GPA: 3.867 | Dean's List, Fall 2024 and Spring 2025

EXPERIENCE

Truist Financial – Charlotte, NC Summer 2026
Technology and Innovation Intern, Leadership Development Program (LDP)
• Selected for Truist's 2026 T&I LDP; building [project] within [business unit]
• Shipping product improvements in collaboration with senior engineers and PMs

Plugverse – Chapel Hill, NC November 2025 – Present
Founder and CEO
• Founded Plugverse LLC; sole developer of full-stack artist-venue booking marketplace
• Built on Next.js, React, Supabase, and Stripe Connect; 8 user roles, 48-suite QA pipeline
• Won \$20K Luby Pitch Competition and \$1,850 1789 grant; managing 4-person intern team

UNC Kenan-Flagler Business School – Chapel Hill, NC July 2025 – December 2025
AI Research and Product Assistant
• Built AI resume generator deployed to all incoming Kenan-Flagler students; demoed to Associate Dean

CleverCX – Charlotte, NC May 2025 – August 2025
Product Management Intern, Early-Stage Fintech Startup
• Reported 300+ Jira issues improving QA coverage across 4 user roles
• Tracked 500+ support cases via Excel dashboard; collaborated with 10+ engineers and PMs

Global Career Accelerator – Chapel Hill, NC May 2025 – July 2025
Data Analyst Trainee
• Analyzed 600K+ row Intel dataset in Python and SQL; completed 20+ analytics assignments

PROJECTS / LEADERSHIP

Carolina Data Challenge 2025 – Chapel Hill, NC September 2025
Data Analyst
• Modeled risk for the \$500B space economy; presented investment matrix to industry judges

Rubber Band – Chapel Hill, NC July 2025 – Present
Lead Guitarist and Business Manager
• Perform lead guitar and vocals for UNC's top event cover band
• Manage all contracts, venue negotiations, and pricing; \$50K+ in cumulative bookings

ADDITIONAL INFORMATION

- *Technical Skills:* JavaScript/TypeScript, React, Next.js, Node.js, Python, SQL, Supabase, PostgreSQL, Stripe API, Vercel, GitHub, Claude AI/API, PostHog, Java, Azure, Jira, Miro
- *Student Organizations:* 1789 Venture Lab, Finance Society, Busi-Tech Club, Consulting Club, UNC Habitat for Humanity
- *Interests:* Cybersecurity, Artificial Intelligence, Golf, Music Production, Guitar
- *Certifications:* SQL and Python Specialist (UNC GCA), Powering Medicine (NC State)